PEO EIS
COMPUTER HARDWARE ENTERPRISE SOFTWARE AND SOLUTIONS (CHESS)
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Distribution Statement A. UNCLASSIFIED//Approved for Public Release
Mission and Vision

Mission
We are the **Primary Source** to support the Warfighter's information dominance objectives by developing, implementing and managing commercial information technology contracts that provide enterprise-wide net-centric hardware, software and support services for the Army.

Vision
Be the Army’s center of excellence for commercial IT acquisition through continuously competitive contracts that provide *economical, value-added, Networthy IT* products and superior, performance-based IT services based on Army and DOD policy and standards compliance.
About CHESS

What is CHESS?

- Army's designated Primary Source for commercial off-the-shelf (COTS) IT
- No-fee, flexible procurement strategy for COTS IT Hardware, Software and Services
- Online request for quote / proposal process

Value of CHESS: Anything purchased through CHESS follows the Army & DOD Applied Standards and Policies

ADMC-2 & CB
- Laptops
- Desktops
- Monitors
- Printers
- Audio Visual

ITES-3H
- Servers/Workstations
- Networking Equipment
- Multifunctional Devices
- VTC Equipment
- Peripherals

ITES-3S
- IT Services & Support
- Program Management
- Network Support
- Cloud Services
- Cyber Security

Wi-Fi Devices Contract
- Tablets:
  - Wi-Fi only
  - No data/cellular
  - Apple or Android OS
  - MS Surface

ITES-SW
- IT Utility & Security
- Modeling & Simulation
- Multimedia & Design
- Program & Development

Software Agreements
- Adobe
- VMware
- Cisco
- BMC
- CA
- IBM
- Red Hat TBD
- ESI
- ELA
- ...and more

NASA SEWP

ADMC-2: Army Desktop and Mobile Computing – 2
ITES-3H: Information Technology Enterprise Solutions – 3 Hardware
ITES-3S: Information Technology Enterprise Solutions - 3 Services
ITES-SW: Information Technology Enterprise Solutions- Software
CHESS Overall
Small Business Stats

• CHESS is very small business friendly
• CHESS has 4 Major ID/IQ Contracts
  – Over half (58.08%) of our vendors are Small Business
• Many CHESS Small Business vendors eventually graduate to a Large Business.
• CHESS has a open door policy for vendor meetings
• Small business metrics are built into base contract agreements
• Small business spend for all CHESS contracts (figures are contract-to-date)
  – ITES-3H: $1.02B
  – ADMC-2: $1.41B
  – ITES-SW:$ 46.32M
  – ITES-3S: $16.56M
ADMC-3 awarded 24 February 2017

- 8 awardees, 5 small business
- Full and open multiple award ID/IQ
- SB set-asides
- Currently under protest
  - Looking at finalizing acquisition soon
• 7 Indefinite Delivery/Indefinite Quantity (ID/IQ) Contracts (4 small businesses, 3 large)

• 17 Indefinite Delivery/Indefinite Quantity (ID/IQ) Contracts (7 small businesses, 10 large)
  • To maximize subcontracting opportunities, a small business subcontracting minimum goal of 23% is required for all awardees.
    – Large businesses are required to submit a Small Business Subcontracting Plan.
    – During contract performance, the small business participation goals for both large and small businesses are monitored through a monthly submission of a Small Business Participation Report.
  • ITES-3H has the ability for small business set-asides at the prime level

• 3 Indefinite Delivery/Indefinite Quantity (ID/IQ) Contracts (1 small business, 2 large)
• 135 awardees, 85 are small business
• Full and open multiple award ID/IQ
• SB set-asides by social economic status
• To maximize subcontracting opportunities, a small business subcontracting minimum goal of 28% is required for all awardees.
• Levels the playing field for SB and is in line with DoD’s Better Buying Power initiative
• Provides opportunity for SB to bid on CONUS and OCONUS
Upcoming Opportunities

- ITES-SW2 will have opportunities for small business
  - Full and open ID/IQ
  - Currently in Source Selection
- Currently working follow-on activities for ITES-4H and will have opportunities for small business

How to become a CHESS vendor

- Business should consider subcontracting with a current prime on any of the CHESS contracts
- Businesses may look to compete for future versions of CHESS contracts by monitoring System for Award Management (SAM) (https://www.sam.gov/) for newly released solicitations
- With the newer contracts there will be on ramping opportunities included in the base contract
Contact Us

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